



EVANS EAGLES

Power Up and Grow

July 1, 2025-June 30, 2026
March 2026 Results

Gloria Evans, Senior Sales Director

Jan. 1 – June 30,
2026
\$600 w.s.
Each month



RISE+
RADIATE

Achieve
4, 5 and 6
months
consistency

Yuko Yasuma

On target for 6 month challenge



Debbie Thompson

On target for 5 month challenge



Natasha Lewis-Mouton

On target for 5 month challenge



Gail Esfahaniha

On target for 4 month challenge



Wanda Orr

On target for 4 month challenge



Ellen Nielsen

On target for 4 month challenge



Bobbie Adams

On target for 4 month challenge



Kathy Bishop

On target for 4 month challenge



Deborah Johnson

On target for 4 month challenge



Four Months Achieved:
Standing
recognition at Seminar 2026.

Five Months Achieved: Earn
a *Rise + Radiate* sash in your
fifth qualifying order. Wear
the sash as recognition in
your unit meetings or bring it
along for the standing
recognition at Seminar 2026.



Achieve
6 months
consistency

Linda Hodge

On target for 4 month challenge





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Power Up and Grow

Gloria Evans, Senior Sales Director

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MARCH UNIT CHALLENGE ACHIEVERS

Place \$300 w.s. 1st thru 15th
Place \$300 w.s. 16th thru 31st



Debbie Thompson



Natasha Lewis-Mouton



Wanda Orr



shutterstock.com - 1209985993



shutterstock.com - 1209985993



Ellen Nielen



Wendy Lewis



shutterstock.com - 1209985993



Susan Burges



Yuko Yasuma



shutterstock.com - 1209985993



shutterstock.com - 1209985993



Bobbie Adams



Rhonda Coleson



shutterstock.com - 1209985993



shutterstock.com - 1209985993



Colleen Nelson



WELCOME NEW CONSULTANT

Consultant
Janice Berlin
Lisa Ariaz
Debbie Collinsworth
Launa Houpt
Kimberly Sutherland

From
Tucson, AZ
Chino Hills, CA
Buena Park, CA
Buena Park, CA
La Mirada, CA

Recruiter
Ellen Nielsen
Judy Ponzio
Debbie Thompson
Jennifer Kimble
Julia Jimmons

WELCOME BACK CONSULTANTS

Dianna Blackburn
Gwendolyn Douglas
Colleen Nelson
Susan Burgess
Darlene Watkins
Kimberly Williams



SENIOR SALES DIRECTOR

Gloria Evans

1st Line: Anne Louise Goodman

1st Line: Lisa Monforte

2nd Line: Nancy DeFina

2nd Line: Dana Cornalino



Spotlight on Team Builders!

Team Leaders

Brenda E. Moore

- A1 Paige M. Fuller
- A1 Vickie L. Spurling
- A1 Darlene Watkins
- A2 Delores James
- A3 Karen Brown

Star Team Builders

Bobbie Adams

- A1 Doris A. Bartelli
- A1 Colleen Nelson
- A3 JoAnn Moore
- I2 Patricia Beecham
- T4 Julie P. Grover

Teri Nardo

- A2 Holly A. Noble
- A3 Angela K. Clitherow
- A3 Marie R. Klish

Holly A. Noble

- A1 Janet L. Rios
- A2 Jennifer A. Kimble
- A2 Evelyn O. Mumolo
- I3 Sherilyn Trimbach

Genie Pieroni

- A1 Marilyn J. Stein
- A2 Danielle Beutler
- A2 Marie T. Delgadillo
- A3 Maggie Contreras

Judy A. Ponzio

- A1 Lita Abella
- A1 Lisa M. Grier
- A1 Sara M. Torres
- A2 Christine M. Buege
- I1 Pamela A. Johnson
- N1 Lisa A. Ariaz
- T1 Stephanie Delgadillo
- T1 Laura S. Lemke
- T3 Carrie E. Hertz

Star Team Builders

Vickie L. Spurling

- A1 Susan A. Burgess
- A1 Denise G. Pugsley
- A2 Kathy R. Bishop
- A3 Yonnia Martin
- I2 Cathy L. Carter
- T5 Leslie D. Erdman
- T5 Fern E. Scott

Debbie Thompson

- A1 Irma L. Hanna
- A1 Kelli Wybrant
- A3 June P. Shields
- I2 Rebecca I. Scherbak
- I3 Joyce L. Carrico
- N1 Debbie Collinsworth

Senior Consultants

Phyllis H. Cole

- A2 Aimee Miramontes
- Debbie Crawford**
- A1 Kimberly L. Williams
- I1 Sharon E. Carruesco
- I3 Mary L. Baker
- T4 Traci L. Mendosa
- T6 Marilyn G. Toler
- Linda C. Hunt**
- A2 Mary Waters
- Jennifer A. Kimble**
- A1 Launa A. Houpt
- T1 Michelle Bourret
- T5 Christine M. Stickel

Senior Consultants

Ellen A. Nielsen

- A1 Janice E. Berlin
- A2 Judith A. Mangrum
- I1 Katherine M. Bowker
- I3 Jolie A. Nielsen
- T2 Michelle Ribeiro

Wanda J. Orr

- A1 Dianna L. Blackburn
- A1 Wendy Lewis
- I1 Sonia D. Moss
- T1 Kay Provonsha

Denise G. Pugsley

- A2 April L. Cordell
- Jeanine M. Redman**
- A1 Wanda J. Orr
- A3 Marilyn M. Grissom

Elizabeth W.

- T5 Goodwin
- Janet L. Rios**

- A1 Cindy Brickner
- A3 AMBER M. Ashby
- Wanda C. Taff**

- A2 Kristi L. Gammon
- A2 Sammie G. Smith
- I2 Stephanie Stewart

Sara M. Torres

- A1 Gail Esfahaniha
- A1 Laura Montes
- Adrienne Wolfe**

- A3 Janet D. Chapin

INDEPENDENT SENIOR BEAUTY CONSULTANT

(1 OR 2 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4% personal team commission.

STAR TEAM BUILDER

(3 OR 4 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 6% or 8% personal team commission.
- Eligibility to purchase and wear a red jacket – 50% off first-time purchase.

TEAM LEADER

(5–7 ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

ELITE TEAM LEADER

(5 OR MORE ACTIVE† PERSONAL TEAM MEMBERS, 1 OR MORE OF THEM IS AN ACTIVE† PERSONAL RED) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.
- 5% second-tier team commission.

OR

(8 OR MORE ACTIVE† PERSONAL TEAM MEMBERS) CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 9% or 13% personal team commission.

INDEPENDENT SALES DIRECTOR CAN EARN:

- 50% profit potential on personal retail product sales.
- Earned Discount Privilege.
- 4%, 9% or 13% personal team commission.
- Unit commission of 9%, 13% or 23%.

**RED JACKETS:
RADIATE IN RED**



EVANS EAGLES

POWER YOUR SALES

Gloria Evans, Senior Sales Director

July 1, 2025-June 30, 2026
March 2026 Results

APRIL AWAKENING

Hello Beautiful Consultants,

April has arrived, and with it comes a fresh wave of possibility. This is the month when everything begins to bloom—and your business can, too. There's something powerful about this season: it reminds us that growth is always possible when we nurture what matters.

As your Director, I want you to know how proud I am of the heart, resilience, and creativity you bring to your Mary Kay journey. Whether you're building momentum, restarting after a pause, or stepping into new goals, April is your invitation to rise with confidence

This Month's Theme: "Awaken Your Potential"

Just like the world around us, your business can flourish with a little sunlight, intention, and consistent care. Here are three simple habits to help you awaken your potential this month:

- ◆ **Reconnect** – Reach out to past customers and new faces. People love a spring refresh.
- ◆ **Recommit** – Choose one business habit to strengthen—follow-up, booking, or sharing the opportunity.
- ◆ **Reignite** – Let your enthusiasm show. Your energy is magnetic and inspires others to say yes.

April Is a Fresh Start

No matter how the first three months felt, April gives you a clean page. You get to decide what this month becomes. You get to choose your pace, your goals, and your attitude. And I'm here to support you every step of the way.

Believe in Your Bloom

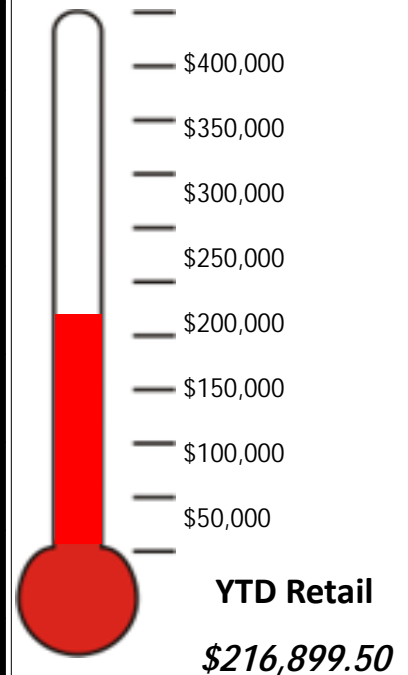
You are capable of more than you realize.
You are worthy of success.
You are strong, creative, and full of potential.

Let this be the month you trust your gifts, take bold steps, and allow yourself to grow in ways that surprise you. I'm cheering for you, celebrating you, and believing in the beautiful things you're building.

Let's make April a month of awakening, action, and abundant joy.
With belief in you,

Gloria

SEMINAR 2026



April is Your Awakening Month

April brings a clean slate, a lighter spirit, and a reminder that growth happens when you show up with intention.

This month, choose simple actions, steady belief, and a heart open to new possibilities.

You are capable of more than you've imagined, and April is ready to prove it.

Bloom boldly.
Shine consistently.
Lead with purpose.

Thanks to the following consultants for working their business and placing an order in MARCH

Name	03/2026
Yuko Yasuma	\$3,837.00
Wanda Orr	\$917.00
Debbie Thompson	\$852.50
Ellen Nielsen	\$725.00
Bobbie Adams	\$693.50
Launa Houpt	\$583.00
Wendy Lewis	\$583.00
Kimberly Williams	\$576.00
Natasha Lewis-Mouton	\$553.00
Carmen Melero	\$505.00
Colleen Nelson	\$491.00
Kelli Wybrant	\$489.00
Kelleen Bush	\$462.00
Dawn Trogdon	\$423.00
Rhonda Coleson	\$385.40
Susan Burgess	\$384.00
Alycia Ibarra	\$354.50
Marilyn Stein	\$309.50
Stacy Dickerson	\$296.00
Janet Rios	\$291.00
Cheryl Palpant	\$290.00
Teri Nardo	\$283.00
Darlene Watkins	\$279.00
Doris Bartelli	\$261.00
Lisa Grier	\$258.00
Vickie Spurling	\$256.00
Janice Berlin	\$254.50
Gwendolyn Douglas	\$252.00
Brenda Moore	\$249.00
Elaine Snyder	\$248.00
Sara Torres	\$247.50
Cindy Brickner	\$245.00
Denise Pugsley	\$243.00
Laura Montes	\$240.00
Gail Esfahaniha	\$238.00
Marie Taylor	\$238.00
Dianna Blackburn	\$235.50
Mitzi Walker	\$232.00

MARCH QUEENS

**Queen of Wholesale
Yuko Yasuma**



**Queen of Recruiting
Position Open**

Name	03/2026
Lita Abella	\$231.00
Bonnie Oxley	\$231.00
Irma Hanna	\$228.00
Kathy Bishop	\$191.00
Karen Brown	\$180.00
JoAnn Moore	\$162.00
Karen Hein	\$126.00
Eva Doran	\$86.00
Judy Shoff	\$64.00
Jennifer Kimble	\$57.00
Jena Boyd Colvin	\$50.40
Mary Waters	\$49.50
Judy Ponzio	\$39.20
Linda Bennett	\$30.00
Sandra Morelos	\$28.00



RECRUITER COMMISSIONS

Name	%	Team Commission	Team Building Bonus	Red Jacket Team-Building Bonus
Brenda Moore	8%	\$352.00		
Bobbie Adams	4%	\$14.53		
Gloria Evans	4%	\$31.04		
Wanda Orr	4%	\$14.86		
Judy Ponzio	4%	\$9.98		
Jeanine Redman	4%	\$34.68		
Vickie Spurling	4%	\$19.16		



April Model Hunt

Help me fill my April portfolio by being a face model for me.
Come get a FREE skincare consultation and makeup lesson and fill a spot!

Wears Glasses	Has a Tattoo	Dog Mom	Stay @ Home Mom	Military Spouse
Loves to Travel	Has Freckles	Works Out Regularly	Over 50	Married for 5+ years
Has Never Tried MK	Works in Education	Has a Kid who Plays Sports	Has a Sister	Works in Healthcare
Works in an Office	Girl Mom	Teacher	Curly Hair	Oldest Sibling
Has a Degree	Gets Botox or Filler	Red Head	Grandma	Doesn't Wear Makeup
Short Hair	Works from Home	Business Owner	April Birthday	Planning a Wedding

Administrative

PROFESSIONALS DAY

Gift Sets

thebalm.com

All Hands on Deck!



SATIN HANDS SET INCLUDES HAND SOFTENER, HAND SCRUB, AND HAND CREAM PLACED IN A GIFT BAG.

GIFT TAG: "THANK YOU FOR GIVING IT YOUR ALL!"
\$38.00

Office Supplies!



MINT BLISS ENERGIZING LOTION FOR FEET AND LEGS, WHITE TEA & CITRUS HAND CREAM, NOTE PAD AND PEN IN A DECORATIVE BAG.

GIFT TAG: "THANK YOU FOR SUPPLYING US WITH YOUR TALENT!"
\$30.00
ADD INDULGE SOOTHING EYE GEL
\$50.00



SATIN LIPS SET IN DECORATIVE BAG

GIFT TAG: "YOU ARE THE BALM.COM!"
\$26.00

But First Coffee!



INCLUDES SATIN HANDS HAND CREAM IN A DECORATIVE MUG AND GOURMET COFFEE PKT

GIFT TAG: "YOUR HARD WORK IS SO APPRECIATED. ENJOY YOUR COFFEE AND CREAM!!!"
\$20.00

Blooming Success!

HYDRATING LOTION AND A SMALL DESK PLANT.

GIFT TAG: "YOUR SUCCESS BLOOMS DAILY. THANK YOU FOR GROWING WITH US!"
\$25.00



Gift Certificates Available



**Satin Body Set
Satin Lips Set**

**Satin Hands Set
Masking Set**



Mother's Day

\$180
Receive Travel Roll Up Bag
FREE
With purchase
\$36 value

The beauty lovers must-have.
Packable. Portable. Versatile.
It's a great way to escape the
clutter at home or keep
yourself organized when
traveling.





Seeds planted = blossoms in YOUR business!

APRIL Sales Challenge



April 1-30, 2026

Orders can be cumulative to earn prize levels

Sell 25 items & order \$250 Wholesale

Earn a Mystery Prize! (Director Choice)



Sell 50 items & order \$600 Wholesale

1 NEW Summer Product



Sell 75 items & order \$850 Wholesale

1 NEW Summer Product



Sell 100 items & order \$1000 Wholesale

1 NEW Summer Product



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Name _____ **Submit to your Director by May 3rd to claim your prize!!**



Steppin' On Up



Complete 10 Interviews in April

Team Building Challenge

SHARE the Mary Kay Opportunity with 10 team prospects in April



Earn a **Mystery Prize** (Director Choice) or your **Vintage Pink Cadillac Key Chain**

Chain by completing 10 Interviews & placing \$600 in wholesale orders!



- 1.
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- 7.
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- 9.
- 10.

Place a \$600 wholesale cumulative order in April

BONUS



steps to success:

book *sell*
RECRUIT!
repeat.



Recruit 2 NEW team members in April to earn your **Genuine Fresh Water Pearl Necklace**



- 1.
- 2.

Fill out and return to your Director by May 3rd for your prize!

April's SPECIAL DEALS

50% off

1 Item of Your Choice for Every \$50 Purchase

\$200 purchase = 4 half priced specials
While Supplies Last



Hydrating Cream Mask

Quench skin on demand with a no-rinse hydration hero featuring shea butter and hyaluronic acid. Wear as a mask or under your foundation.

~~\$24~~ \$12



Mineral Facial Sunscreen

Guard against UVA and UVB rays with this 100% mineral sunscreen powered by zinc oxide.

~~\$28~~ \$14



Bestie Bundle

Gently remove makeup and cleanse with our Oil Free Eye Makeup Remover and Micellar Water duo. No need to rinse.

~~\$38~~ \$19

Nighttime Recovery

With an additional antioxidant boost from chamomile extract, this effective nighttime ingredient is known to help bring a soothing calm to skin while you sleep.



~~\$34~~ \$17

Nude Pink Lips

Choose your perfect spring lip with one of our best selling shades.

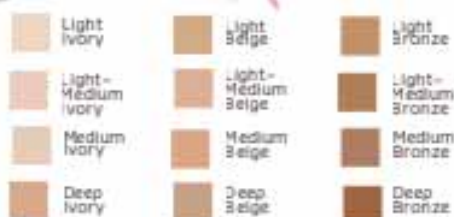


~~\$20~~ \$10

Silky Setting Powder

Shine-minimizing coverage and natural-looking color correction.

~~\$20~~ \$10



Enchanted Wish

Find enchantment every day with a magical blend of Granny Smith apple, Stargazer Lily, and brown sugar.

~~\$40~~ \$20

All Over Powder Brush

Precisely curved for a fast- yet-flawless finish.

~~\$18~~ \$9



Instant Puffiness Reducer

Clinically shown to instantly reduce the look of puffiness under the eyes.

~~\$38~~ \$19

Pink Prism Eyes



A complete look perfect for the month including Pink Prisms Shimmering Eyeshadow Stick, and 4 Eyeshadows with Petite Palette. (Blossom, Dusty Rose, Rose Gold, & Merlot)

~~\$62~~ \$31



Deep Wrinkle Filler

Targeted formula immediately fills in deep wrinkles and helps improve their appearance over time.

~~\$50~~ \$25

Contact me to take advantage of the Special Deals.

Special Deals are not available on my website.

For more information on this month's Special Deals



Scan me



*Check in at your Unit site
www.unitynet.com/gevans for news,
motivation, great ideas.
Sign the guest book so I know you were there.*

*Gloria Evans,
Senior Sales Director
7314 Greenhaven Ave., #76
Rancho Cucamonga, CA 91730
909-549-6451 cell
gloria.evans1@gmail.com*

Build Customers for Life!

Summer Issue of ••••• The Look

Set your customers up with Sensational Summer Looks by enrolling top in in the mailing of the Look Catalog, Summer 2026.

Save time & money!! You can enroll just one or everyone. There is no limit on the number of customers you can enroll!

PLUS...you can order the new summer products early! It's so easy...

Go to InTouch...Business Tools... Preferred Customer Program...Quick Enroll.

BONUS! Enrolled customers receive *special sample inside.*

Enroll your customers!

Enrollment dates:
March 16 - April 17, 2026

Mails
May 7, 2026

The advertisement features a vibrant beach scene with a pink mailbox overflowing with 'The Look' catalog, a pair of pink sunglasses, a beach ball, and seashells. The background is a bright, sunny beach with palm trees and a blue sky.